

## **Andreas Werr**

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### **Research interests:**

- Management Consulting; Professional Service Firms
- HRM
- Management Knowledge

### **Professional Services (selection)**

- Member of the certification committee for CMC (Certified Management Consultant) in Sweden (2007→)
- Member of the Executive Committee of the Management Consulting Division of the Academy of Management, 2005/2006 Chair of the Division
- Associate Editor *Scandinavian Journal of Management* (2005→)

### **Publications (in selection)**

#### **Books:**

Furusten, S., & Werr, A. (Eds.). 2005. *Dealing with Confidence*. Copenhagen: Copenhagen Business School Press.

#### **Journal articles:**

- Bäcklund, J. & Werr, A. (2008) Constructing the Legitimate Buyer of management Consulting Services. *Journal of Organizational Change Management*. 21:6 pp. 758-772
- Werr, A. & Perner, F. (2007). Purchasing management consulting services - From management autonomy to purchasing involvement. *Journal of Purchasing and Supply Management*, 13: 2 pp. 98-112
- Werr, A. & Stjernberg, T. (2003) "Exploring Management Consulting Firms as Knowledge Systems" *Organization Studies* 24:6 pp. 881-908
- Werr, A. & Styhre, A. (2003) Management consultants – friend or foe? Revisiting the consultant - client relationship. *International Studies of Management and Organization* 32:4 pp. 43-66.
- Sandberg, R. & Werr, A. (2003) Corporate Consulting for Customer Solutions. Meeting the Mission, Identity and Image Challenge. *MIT Sloan Management Review*, 44:3 pp. 59-66.
- Löwstedt, J., Tomicic, M., Werr, A., Schilling, A. (2003) Managing Differences In Post-Merger Integration: The Case of a Professional Service Firm. *Nordiska Organisations Studier*. 5:1 pp. 11-36
- Sandberg, R. & Werr, A. (2003) Corporate Consulting in Product Innovation: Overcoming the Barriers to Utilization. *European Journal of Innovation Management* 6:2
- Berglund, J. & Werr, A. (2000) The Invincible Character of Management Consulting Rhetoric - How One Blends Incommensurates While Keeping them Apart. *Organization* 7:4 pp. 633-655
- Werr, A. Stjernberg, T. & Docherty, P. (1997) The Functions of Methods of Change in Management Consulting. *Journal of Organizational Change Management*. 10(4) 288-307